**Job description**

**Self Employed Agents / Business Development Manager**

**Business Finance & Payments Solutions Sales opportunities. Nationwide opportunities.**

**UK APPLICANTS ONLY**

**COMMISSION BASED HIGH DEMAND SOLUTIONS, HIGH EARNING POTENTIAL...**

This opportunity allows you to Sell Business solutions that are in **REAL** **current demand.**

With the increased demand for Business Finance and cost-effective Alternative Global Payments Solutions, this is an outstanding multiple products, multiple revenue opportunity.

*More than ever before, Businesses have a real need to Raise Finance, Reduce Operating costs and Improve Cashflow.*

Payments Lab specialises in the business of providing Industry leading Alternative Payment Solutions whilst our sister company Credit Solutions Agency provide Alternative Commercial Finance.

We work in partnership with Self Employed Agents and Partners to offer a whole market Commercial Alternative Finance and Alternative Payments proposition with the ability to white labelled under your own brand if required.

We are DIRECTLY Fully Accredited and Regulated by the Financial Conduct Authority, therefore not a Sub Broker!

These are SELF EMPLOYED HIGH COMMISSION ONLY positions.

Our payments solutions are the latest feature rich 2021 tech with the highest PCI credentials. With our Visa/Mastercard Licence, we partner DIRECTLY with Multiple Global Acquiring Banks giving our clients a one stop Global Payments Solutions. Furthermore, we typically save our clients 35 - 50% when comparing their existing costs whilst improving the efficiency and way they take and manage payments. We offer our clients the ability to process payments in ANY WAY with our state-of-the-art card processing terminals, E-commerce gateways, Epos, Omni Chanel to include all the new Alternative Payments methods.

The Payments Ecosystem is changing at rapid speed and we aim to give our clients the ability to keep up.

With the Lowest Card Processing Fees from 0.26%, Next Day Funding, FREE On-Line Analytics, Full Transparency, the highest PCI and Fraud Prevention credentials, DCC and much more as a standard offering. Furthermore, we have also partnered with the largest Global provider to offer our clients a unique Single Source API providing access to over 150 different Alternative Payments methods including Card Transactions, Ecommerce, Direct Debit, Pay in Instalments, Buy Now Pay Later, Bank Transfer, Global Transfer, Direct Banking, Crypto and Digital Wallets. Customers can pay for goods and services in multiple ways through one single API. Furthermore, with the latest Payments tech, we save our clients £thousands whilst improving business efficiency and Cashflow.

The Payments Ecosystem is changing and we have a solution that keeps up. We are therefore not your average ISO or Payment Processing business.

In addition to our Payment Solutions, our Finance solutions are in **REAL current demand** given the impact of Brexit and the Pandemic and offered through our panel of funders consisting of alternative lenders. Our funders are non-high-street peer to peer, private equity or alternative finance providers including government backed business funding initiatives. For the thousands of businesses that don’t qualify for previous CBILS and government grants as well as the Recovery Loan Scheme, we have various Alternative lending solutions. **We can therefore offer finance otherwise inaccessible through traditional routes.**

With the recent UK banks restrictions on unsecured lending to Businesses and with even further anticipated restrictions post Brexit coupled with the COVID crisis, we aim to help businesses and investors secure funding and vital cash flow otherwise unobtainable.

**Our products include: Business Loans, Payment’s terminals, E-commerce, Epos and Omnichannel Solutions. 150 Alternative Payments Methods. Alternative Business loans both unsecured and secured. Commercial and Investment Mortgage plus Development finance · Bridging finance. Revolving Credit Line. Factoring loans and Invoice Discount Finance · Asset Finance · Business cash advance · Trade Finance for UK and overseas invoices · CBLIS government Loans. Revolving Credit lines · Business and HMRC Debt consolidation finance**

Both our websites have detailed information at

**www.paymentslab.co.uk**

**www.creditsolutionsagency.com**

Per Deal Earning examples:

**Average single Business Finance deal commissions = £1750**

**Average single Property Finance deal commissions = £5000**

**Average single Terminal deal Commission = £400+ per unit plus Quarterly TRUE RESIDUAL SHARE**

**Average single Epos unit Commission = £1000 up front plus Quarterly TRUE RESIDUAL SHARE**

Ideally Agents should have two years plus direct B2B sale experience and a network of potential clients would be a distinct advantage. Agents will need to be ambitious to earn significant commissions and self-motivated to seek out business.

A well-presented and professional and consultative manner is essential for this field or telesales position.

NOTE although Cold calling will be required, there is clearly great demand for what we offer.

We are offering a very generous commission arrangement to our Agents, Consultants, Partners and Introducers, providing a very profitable income and opportunity to build a real in demand and highly lucrative business. There are no limits to earning potential. Earnings per deal can return significant four figure sums - on average £1750 to £5000 for Finance solutions - and an income well into six figures per year for dynamic and well-connected BDM’s and Agents.

Our services can be sold either full time, part time or as an addition to a current portfolio.

If you are currently working or have experience in direct B2B sales, Merchant services, Epos, Ecommerce, Utilities, Financial Services, Telco, Business consulting or similar industries where you have an SME client base, this could be a great advantage and extremely lucrative fit. This is not a necessary requirement provided you are willing and able to Cold Call Businesses.

Additional pay:

* Volume Bonus scheme
* Uncapped industry leading Commission pay weekly
* Residual Performance bonus
* Quarterly Performance bonus

Benefits:

* Flexible schedule
* Multiple products ALL IN DEMAND
* Unique Alternative Finance and Alternative Payments packages
* The latest 2021 Alternative Payments Methods
* Profit sharing and equity options for the right dedicated candidates
* Work remote / full flexibility
* Management and Team Building Opportunities
* Ability to build your own white label business with NO FRANCHISE FEE OR UPFRONT COSTS...

Schedule:

* Monday to Friday (full or part time) **WORK YOUR OWN HOURS, BE YOUR OWN BOSS...**

Experience:

* B2B sales: 2 year+ (Required)
* Business customer facing: 2+ year (Preferred)
* Client base or Network or ability to Cold Call SME's (Required)

Work remotely:

* Yes

Apply now.

Job Types: Full-time, Part-time, Commission

Salary: £30,000.00-£100,000.00 per year

PLEASE ANSWER SCREENING QUESTIONS IN ORDER TO QUALIFY FOR APPLICATION PROCESS